
Enrollment Checklist

Once the CU Direct Corporation Dealer Agreement has been executed, the following documents are required from the dealership to begin their enrollment within the Flagship Credit Acceptance dealer network.

This checklist is to ensure that the documents submitted are completed and correct. If you have any questions, please call your Area Sales Manager or Dealer Relations at 1-800-707-0114.

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- Dealer Profile**
 - ACH Form**
 - A Bank Issued Document to verify ACH information**
 - Current Dealer License**
 - Current Business License**
 - All other state required license to do business**
 - Agreement for Entitlement Form – California Only**
 - CU Direct Corporation Dealer Agreement**

Please forward completed Dealer Enrollment Package to:

FLAGSHIP CREDIT ACCEPTANCE LLC
3 Christy Drive Suite 201
Chadds Ford, PA 19317
Attn: Dealer Relations

Or Fax to Dealer Relations:
Fax: 800-801-9846

FLAGSHIP CREDIT ACCEPTANCE
Franchise Dealer Enrollment Profile



DEALERSHIP INFORMATION			
Dealership Group Name- Master Dealer Agreement			
Legal Name			
DBA			
Physical Address			
City	State	ZIP Code	County
Main Phone	Main Fax	Website	
Dealer Track ID	Route One ID	Years In Business	Years at Location
Franchise Brands Sold		Title Filing Method: Electronic/Online <input type="checkbox"/> Manual/Paper filing <input type="checkbox"/>	
Mailing Address (if different from above)			

DEALERSHIP OWNERSHIP			
	Name	Title	Ownership %
Dealer Principal			
Dealer Principal			
Dealer Principal			

* Only Dealer Principals are eligible to execute and endorse the Master Dealer Agreement between Dealership and Flagship Credit Acceptance.

DEALERSHIP PERSONNEL			
Position	Name	Email	Years at Dealership
General Manager			
General Sales Manager			
F&I Director			
Finance Manager			
Special Finance Manager			
Controller			

PRIMARY CONTACT INFORMATION				
Only enter phone and fax information if different from main number listed above.				
Primary Finance Contact	Phone	Fax	Email	<input type="checkbox"/> Fax <input type="checkbox"/> Email
Funding Contact	Phone	Fax	Email	<input type="checkbox"/> Fax <input type="checkbox"/> Email
Disbursement Contact	Phone	Fax	Email	<input type="checkbox"/> Fax <input type="checkbox"/> Email

Provide corporate email accounts only: Flagship Credit Acceptance can use e-mail to notify you of business transactions between your dealership and Flagship. We will not sell or give your e-mail address to any third party.

INVENTORY AND VOLUME		
Units SOLD/month:	New	Used
Units FINANCED/month:	New	Used
Floor Plan Institution	Contact Name	Phone

ADDITIONAL LENDING SOURCES		
Lending Institution	Prime loans/month	Non-prime loans/month
Lending Institution	Prime loans/month	Non-prime loans/month
Lending Institution	Prime loans/month	Non-prime loans/month
Lending Institution	Prime loans/month	Non-prime loans/month
Lending Institution	Prime loans/month	Non-prime loans/month

INSTITUTIONS		
Banking/Financial Account Institution	Contact Name	Phone
LA&H Underwriter	Contact Name	Phone
Warranty Provider	Contact Name	Phone
GAP Provider	Contact Name	Phone

Flagship Credit Acceptance Use Only		
ASM: _____	Date received: _____	Received by: _____



FLAGSHIP CREDIT ACCEPTANCE

Authorization Agreement for Automatic Deposits (ACH) | Schedule A

Dealer Name

Contact Name

Phone

Fax

Email

I hereby authorize Flagship Credit Acceptance to initiate credit entries (and/or debit entries if necessary for corrections unwinds, or reversals) electronically, by paper means or by any other commercially accepted method to the checking account indicated below and the financial institution named below, to credit and/or debit the same to such account.

Financial Institution

Phone Number

City

State

Zip Code

Transit/Routing Number	:																	:	
Checking Account Number																			

ATTACH A BANK ISSUED DOCUMENTS WHICH VERIFIES THE ABOVE ROUTING AND ACCOUNT INFORMATION

This authority is to remain in full force and effect until Flagship Credit Acceptance has received written notification from us of its termination in such time and such a manner as to afford Flagship Credit Acceptance and the Financial Institution reasonable opportunity to act on it.

DEALER

By: _____ Dated: _____
Authorized Signature

Printed Name/Title



**AGREEMENT FOR ENTITLEMENT TO REFUND, DEDUCTION OR CREDIT
PURSUANT TO CALIFORNIA REVENUE AND TAXATION CODE SECTION 6055 AND 18 CCR 1642**

1. **Definitions.** The following capitalized terms shall have the meaning ascribed to each as follows:
 - a. **"Retailer"** means _____ (Dealer's full legal name), located at _____ (physical and mailing address) and all its subsidiaries, affiliates and assignees. The Retailer's California seller's permit is _____.
 - b. **"Lender"** means **FLAGSHIP CREDIT ACCEPTANCE LLC**, located at 3 Christy Drive, Chadds Ford, PA 19317, and all of its subsidiaries, affiliates and assigns. The Lender's account number is [_____]. If the Lender has not applied for a Certificate of Registration, the Lender agrees that it will apply for a Certificate of Registration no later than the date that it first claims a deduction or refund for bad debts charged off on the Accounts.
 - c. **"Accounts"** means any and all accounts and contracts created between the Retailer and its retail customers with respect to the purchase of tangible personal property which is subject to California sales tax, which accounts are, have been or will be assigned directly from Retailer to Lender.
2. **Blanket Assignment of Retailer's Rights and Interests in Accounts.** Retailer and Lender agree that all of the rights and interests of the Retailer in any and all Accounts, including the right to claim sales tax refunds, deductions or credits, are irrevocably assigned, transferred and relinquished to the Lender.
3. **Entitlement to Tax Refund or Deduction on Accounts.** The Retailer and the Lender agree that the Lender is the party entitled to claim any potential sales tax refunds or deductions as a result of bad debt losses charged off by the Lender on any and all Accounts currently existing or created in the future which have been assigned from the Retailer to the Lender. The Retailer agrees that they have not and will not claim a deduction or refund with respect to any Accounts currently existing or created in the future and hereby relinquishes to the Lender all rights to the Accounts and all rights to claim such deductions or refunds.
4. **Election Pursuant to Section 6055(B)(4) California Revenue and Taxation Code.** Retailer and Lender hereby make an irrevocable election pursuant to section 6055(b)(4), California Revenue and Taxation Code, that designates and entitles Lender (and not the Retailer) to claim the deduction or refund provided under section 6055(b) with respect to any Accounts found worthless and charged off for income tax purposes. The effective date of this election is the date in which the Retailer commences doing business with the Lender.
5. **Payment of Sales Tax.** Retailer represents and warrants that it has reported or shall report the tax on the sale of property with respect to the Accounts.
6. **Confidentiality.** Retailer and Lender acknowledge that the California State Board of Equalization may disclose relevant confidential information to all parties involved in order to evaluate, support and confirm the deductions or refunds claimed pursuant to Section 6055, California Revenue and Taxation Code.
7. **Documentation.** Retailer and Lender agree to furnish any and all documentation required or requested by the California State Board of Equalization that is necessary to support the claim for deduction or refund filed by the Lender.
8. **Term.** This election may not be amended or revoked unless a new election, signed by both the Retailer and Lender is filed with the California State Board of Equalization.
9. **Filing of Election.** Lender and Retailer agree that the Lender shall file this Agreement as an election with the California State Board of Equalization pursuant to Section 6055, California Revenue and Taxation Code.

Retailer

Signature: _____
 Print Name: _____
 Print Title: _____
 Date: _____

Flagship Credit Acceptance LLC

Signature: _____
 Print Name: _____
 Print Title: _____
 Date: _____

**CU Direct Corporation Dealer Agreement
Flagship Credit Acceptance LLC
Addendum**

This Addendum is by and between the Dealer identified below ("Dealer") and Flagship Credit Acceptance LLC ("Flagship").

RECITALS

Dealer has entered into a CU Direct Corporation Dealer Agreement ("CUDL Dealer Agreement") with CU Direct Corporation specifying the terms and conditions by which Dealer will assign retail installment sales contracts ("RICs") to financial institutions through the CUDL System. Flagship has entered into a Program Agreement with CU Direct Corporation providing the terms and conditions by which Flagship will take assignment of RICs from CUDL Dealers. Flagship and Dealer wish to enter into this supplementary agreement to the CUDL Dealer Agreement, specifying the terms and conditions by which Dealer will assign RICs to Flagship through the CUDL System. For good and valuable consideration, the sufficiency of which is hereby acknowledged, the parties agree as follows:

1. Definitions. Terms used that are not otherwise defined herein shall have the meaning set forth in the CUDL Dealer Agreement.
2. Incorporation by Reference. Unless otherwise identified below, the terms and conditions of the CUDL Dealer Agreement are incorporated into this Addendum, as if fully set forth herein.
3. Contract Purchase Program. Flagship shall provide Dealer with the contract purchase program ("Contract Purchase Program") that sets forth Flagship's financing program, including but not limited to purchase price, collateral requirements, dealer participation, chargeback, underwriting, and funding guidelines. The Contract Purchase Program is incorporated by reference into this Agreement. Dealer agrees that the Contract Purchase Program may be amended by Flagship in its sole discretion, and Dealer's acceptance of such amendment shall be evidenced by the sale of a RIC to Flagship on or after the effective date of such amendment.
4. Fees. In accordance with Section 3.b of the CUDL Dealer Agreement, Flagship shall provide the following Alternate Compensation System to Dealer. With respect to the purchase of any RIC, Flagship shall promptly pay to Dealer the purchase price calculated in accordance with the Contract Purchase Program, as amended from time to time, that has been communicated to Dealer. Upon Dealer's acceptance of Flagship's offer to purchase any RIC, Dealer shall promptly assign such RIC to Flagship in a manner and form acceptable to Flagship. Any such assignment shall include all right, title and interest held by Dealer regarding such RIC, including but not limited to any security interest or lien on the vehicle in favor of Dealer.
5. Assignment and Successors. This Addendum inures to the benefit of and is binding against the heirs, legatees, personal representatives, successors and assigns of each party; provided, however, the Dealer may not assign this Agreement without the prior written consent of the Flagship. This Addendum shall be binding upon and inure to the benefit of the parties hereto and their respective successors and permitted assigns.

IN WITNESS WHEREOF, the duly authorized representatives of Flagship and Dealer have executed this Addendum with proper authority as of the last date written below.

Flagship Credit Acceptance LLC

Dealer: _____
(enter Dealer Legal Name)

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

Dealer Address: _____